# TEGO (TAY-GO)

Latin means to shield, cover, and protect

### **APRIL 15, 2022**

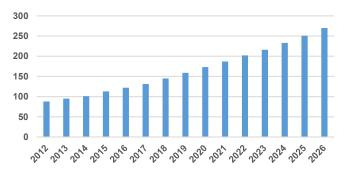
### **Overview**

Tego Cyber Inc. ("Tego") is a Nevada based publicly traded cybersecurity company. It was created to capitalize on the emerging cyber threat intelligence market. It has developed an intelligent state-of-the-art threat intelligence application that enriches threat data to help enterprises identify cyber threats within their environments.

# **The Opportunity**

The cybersecurity marketplace is large and rapidly expanding. Projections have this market growing at a Compound Annual Growth Rate (CAGR) of 8% from \$173 billion in 2020 to \$270 billion by 2026.

## **Cybersecurity Market Growth**



# Cyber Threat Intelligence Market Segment

The cyber threat intelligence segment of the cybersecurity market is estimated to be currently valued at \$5.1 billion and is projected to grow at a CAGR of 19.7% to reach \$12.53 billion by 2026, twice the projected growth rate of the overall cybersecurity market.

# The Challenge

Current threat intelligence applications available for integration with leading Security Information & Event Management (SIEM) platforms may only identify that a there is a threat within the customer environment. They do not provide any additional data on the threat. It is then up to the cybersecurity team to research each threat to establish what actions need to be taken, which is time consuming and expensive.

### The Solution

Tego has developed a threat intelligence application that seamlessly integrates with leading SIEM platforms to enrich their threat data to include a detailed 'who, what, when, where' of any potential cyber threats identified within their environments.

# **First Integration**

The first version of the Tego cyber threat intelligence application was recently launched under the brand name *Tego Guardian* and is for integration with the industry leading Splunk SIEM platform. *Tego Guardian* is now available for download via the Splunk app store. *Tego Guardian* seamlessly integrates into an existing Splunk SIEM platform to add a real time 'who, what, when and where' of any potential cyber threats within a Splunk Splunk' users' environment.

## Go To Market Strategy

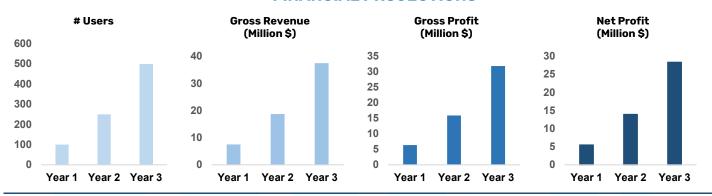
The initial sales strategy will focus on marketing the advantages of *Tego Guardian* to existing Splunk users. At present Splunk has 15,000+ customers, in 110 countries including 89 of the Fortune 100. Tego is assembling a dedicated inside sales team who are specifically trained to market *Tego Guardian* to these macro-organizations using the Splunk SIEM platform. Tego is also developing a channel partner initiative to foster meaningful, profitable relationships with leading cybersecurity consultants and solution providers. These channel partners will offer *Tego Guardian* as an upsell to their current clients already using the Splunk SIEM platform.

### **Initial Revenue Targets**

The goal is to retain 3.33% of Splunk's existing clients within the first three years of launching the Splunk SIEM integration.

YEAR 1	YEAR 2	YEAR 3
15,000 x 0.66%	15,000 x 1.66%	15,000 x 3.33%
~100 Clients	~250 Clients	~500 Clients

### **FINANCIAL PROJECTIONS**



# **Future Integrations**

Tego plans to develop additional versions of Tego Guardian for integration with other leading security platforms including:













### **STOCK STRUCTURE**

Common Stock Authorized: 50,000,000 Issued: 25,108,044 Restricted: 8,559,333 Non-Restricted: 16,548,711 Float: 5,044,400 Shareholders: 380

### **TRADING**

Symbol: TGCB CUSIP: 87901L 100 ISIN: US87901L1008 WKN: A3C28G Trading Price: \$0.65 Year Week Hi: \$1.25 Year Low: \$0.51

#### FINANCIAL ANALYSIS

(Quarter Ended December 31, 2021) Cash: \$990K Current Liabilities = \$17K Long Term Liabilities = \$0 Working Capital = \$1.12M Working Capital Ratio = 66.79 Debt-to-Equity Ratio = 0.01

### **OUR TEAM**



Shannon Wilkinson: Director & CEO



Troy Wilkinson: Director & President



Chris White: Director & CISO



Michael De Valera: Director



**Brent Watkins: Director Business Development** 

### **INVESTMENT HIGHLIGHTS**



















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